

MARKETING ANNOUNCEMENT

Authorized Applicator



EPDM-2018-14 Warranty Pricing Adjustment September 17, 2018

To: Carlisle SynTec Systems' Authorized Applicators

Years ago, Carlisle SynTec Systems established a one-cent-per-square-foot warranty discount for projects that use EPDM with Factory-Applied Tape. The discount was intended to help promote this productivity-boosting seaming method.

After years of offering this discount, Carlisle has succeeded in achieving a high adoption rate for EPDM with Factory-Applied Tape.

Consequently, for Notices of Award (NOAs) submitted after December 31, 2018, Carlisle will no longer offer a warranty discount on Factory-Applied Tape. The warranty price matrix on Carlisle's website will be updated to reflect this change.

If you have any questions, or for more information, please contact your manufacturer's representative.

Sincerely,

A handwritten signature in black ink that reads "Mark Long".

Mark Long
Director of Technical and Warranty Services